

Bank Director.com

TE TechCrunch

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2019 Top Pick @ Disrupt SE

2019 Award Winner @ Finovate NYC

'ear

May 2020 Cool Vendor

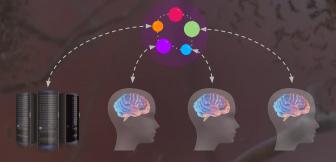






### Structural PLASTICITY

Learning is enabled by continuous reorganization of neural pathways (fewer connections = higher IQ).



### Collaborative Intelligence

Evolution requires agents (human or machine) to autonomously contribute to a knowledge network.





"Adopting a data fabric allows for the creation of complete views of their data, helping power existing processes and applications and enabling the rapid development of new use cases."



"The future of Data Management, Collaboration and Centralization."



"Data fabrics are applications that connect application data to data from other applications with a network. Businesses using data fabric software can access all data from the network and combine data from different applications without having to worry about custom integrations."

## Collaboration powers the Enterprise

Collaborative Documents

Collaborative Messaging Collaborative Meetings

Collaborative Projects

Collaborative Intelligence

box

# slack

zoom





SharePoint

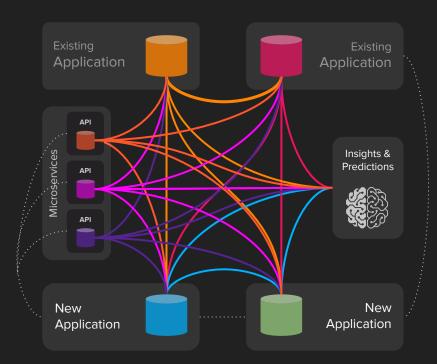






### **Intelligence Limited By**

## **RIGIDITY**



### Intelligence Enabled By

# PLASTICITY



### **Unbelievable Cost Avoidance**



Total Nodes	Point-To-Point Integrations	Data Fabric Integrations	Cost Avoidance \$10K / Integration
5	10	5	\$50,000
25	300	25	\$2,750,000
100	4,950	100	\$48,500,000
250	31,125	250	\$308,750,000
500	124,750	500	\$1,242,500,000
1,000	499,500	1,000	\$4,985,000,000
2,000	1,999,000	2,000	\$19,970,000,000



#### **Asset & Wealth** Management

**Advisor Master** 

**NAV** Distribution

MFRP Automation

Securities Master

Reporting & Analytics

#### Digital Channels

**Client Preferences** 

CRM Data Hub

**Customer Insights** 

Credit Reconciliation

**Next Best Offer** 

#### **Commercial Banking**

Intake Portal

Reporting Repository

**Business Glossary** 

User Managed Data

Credit Adjudication

#### **Personal Banking**

**CRM Data Hub** 

In-Branch Coaching

**Branch Reporting** 

Legacy Retirement

Legacy Modernization

#### Data Governance

Data Lineage

**Data Dictionary** 

Data Catalog

Metadata Management

Data Ingestion



















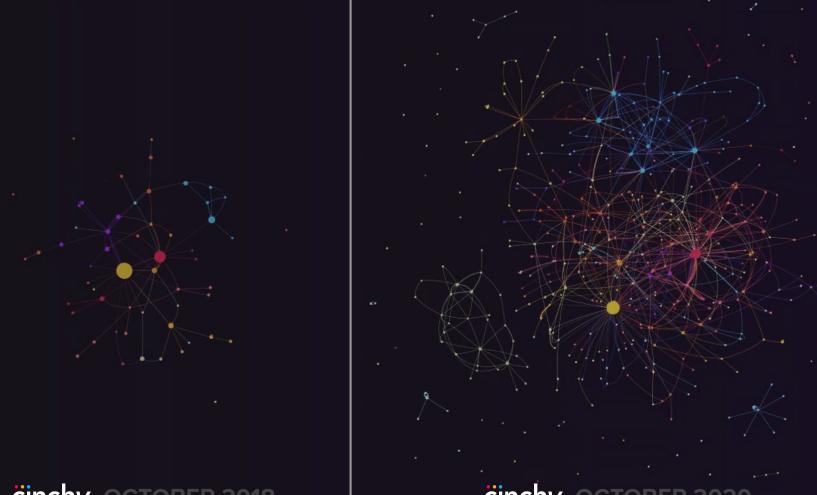








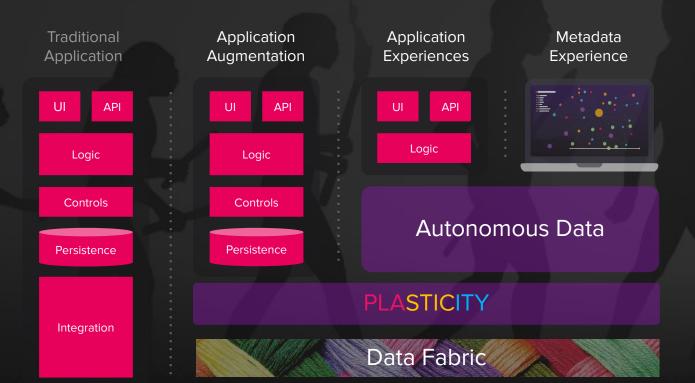




cinchy OCTOBER 2018

cinchy october 2020

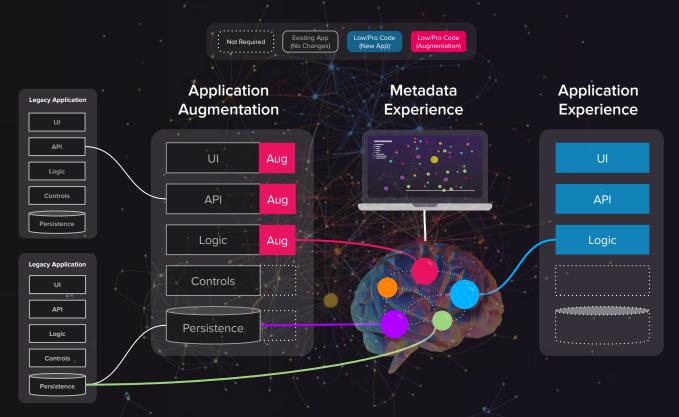
## Intelligence-Enabling Patterns



## Intelligence-Enabling Architecture



# **Hypothetical Project**





**cinchy** \ Contacts \ People

Name	Company	Tags	LinkedIn	Personality	Interactions	Sequences
Dan DeMers	Cinchy	Customer	http://linkedin.com/abc	Architect	0	Fall Campaign
John Smith	ABC Inc.	Investor, Retail	http://linkedin.com/lki	Driver	12	Data is the App
Jane Doe	ABC Inc.	Gold Tier Customer	http://linkedin.com/uyt	Influencer	144	Finovate 2020
Betty Jane	Cinchy	Retail	http://linkedin.com/ngg	Driver	42	Post-COVID
Chris Christoph	ABC Inc.	BFF	http://linkedin.com/fdc	Architect	7	Fall Campaign

	Attribute 1	Attribute 2	Attribute 3	Attribute 4	Attribute 5
Record 1	salesforce	Outreach	2 Full <b>Contact</b>	Outreach	cinchy
Record 2	salesforce	cinchy	2 Full <b>Contact</b>	Crystal <b>9</b>	:copper
Record 3	cinchy	salesforce	cinchy	Crystal <b>9</b>	cinchy









